# LEADERSHIP SKILLS & STYLE DEVELOPMENT FOR FRONT-LINE LEADERS



2020 Session Dates

April 27 - 29 November 9 - 11

#### Location

Ann Arbor, Michigan

#### **Tuition**

\$1,275
Includes:
Instructional material,
assessments,
post-session coaching
& all meals

#### **Contact**

Kate Henson
The LEAD Institute
734.995.5222
Kate@LEADInstitute.com

#### Register

LEADInstitute.com

Leadership Skills & Style Development (LSSD) is designed around proven leadership tools, skills and concepts to assist your managers and front-line leaders in better matching their leadership approach to the performance needs of the organization and the maturity, motivational and skill levels of their associates. LSSD provides participants with the insight and hands-on skill practice needed for personal improvement in the three major focus areas below:



## Leading & Managing Others

 Specific concepts, tools and techniques to gauge the needs of associates and deliver the most effective form of leadership: Direction, Coaching, Delegating-Situational Leadership & Counseling/Participating



# Personal Style & Interpersonal Skills

 Strengthen verbal and nonverbal communication effectiveness, assertiveness, building rapport, and listening skills



### Work Unit Performance Improvement

 Learn to isolate and improve critical factors that impact employee performance and morale

## An application and output-driven program ensuring you leave with:

- Deeper insight into yourself as a leader and what's important for your success
- Know how to improve factors that impact associate performance
- An understanding of when, how, and with whom to apply the appropriate leadership approach
- The tools, assessments and reference manual to ensure on-the job implementation of the improvement plans created during the workshop.

This is a high involvement, interactive, applied and personalized learning experience is for managers, team leaders and front-line leaders—key people on the front-line of leadership. We provide participants with the leadership, team and personal skills needed to have a positive impact on others and on performance. You'll spend the majority of time focusing on what's important to you, your future and your company—not theory.