

LEAD

The LEAD Program provides the tools and experiences leaders need to better understand and enhance their potential. LEAD is an application and output driven learning process. You will develop a vision and road-map for your personal and work-unit's effectiveness. You will leave LEAD with deeper insight into yourself as a leader, what others need from you, and how you can best prepare yourself and your work-unit for the future.

Focus Areas

Work Unit Culture Change & Performance Improvement

- Assess your work unit's culture to create a vision and detailed road-map for your work-unit's desired, future culture through improving performance.

Leadership & Management Competencies

- Learn what bosses, peers, and direct reports have to say about your effectiveness – what is working and what needs improvement through our 360° assessment. Focus on how to increase personal effectiveness and impact as a leader of people and a manager of systems.

Adjusting Personal Style

- Complete an in-depth analysis of your personal style strengths. Learn in what ways you need to flex your style to work better with your boss, direct reports and colleagues.

Who Should Attend

LEAD is tailored to the needs and demands placed on upper level and senior level leaders. This program is designed for managers who are serious about personal improvement, committed to adding value to their organizations and enhancing their careers.

2018 Dates

April 18 – 20

July 24 – 26

November 6 – 8

Tuition

\$2,350

LSSD

Leadership Skills & Style Development is designed around proven leadership tools, skills and concepts. The goal of LSSD is to assist managers and frontline leaders in better matching their leadership approach to the performance needs of the organization and the maturity, motivation, and skill levels of their associates.

Focus Areas

Work Unit Performance Improvement

- Learn to isolate and improve critical factors that impact employee performance and moral.

Personal Style & Interpersonal Skills

- Strengthen communication effectiveness, assertiveness building rapport, listening skills and effective nonverbal communication.

Leading & Managing Others

- Specific concepts, tools and techniques aimed at gauging the needs of associates and delivering the most effective form of leadership: Direction, Coaching, Counseling/Participating & Delegating-Situational Leadership.

Who Should Attend

Leadership Skills & Style Development is designed for managers, program managers, team leaders and frontline leaders; key people on the frontline of leadership having a good deal of personal, face-to-face interaction with team members and colleagues. The goal is to provide participants with the leadership, team and personal skills so you can have a positive impact on others and on performance.

2018 Dates

March 21 – 23

June 19 – 21

Tuition

\$1,275

Assertiveness, Leadership & Influence for Women

This workshop is for women at any level in the organization and any stage of her career who must: be authoritative and influence the behavior of others without steam rolling people; communicate with authority without being pushy; gain cooperation and commitment without being heavy handed; resolve conflicts in everyone's best interests.

Focus Areas

Personal & Leadership Style

- Define and assess your Emotional Intelligence; understand how to use it for building sustainable relationships and command respect from male and female coworkers.

Power or Presence

- Determine what your body language is saying and how tone of voice impacts communication in order to handle challenging situations with enhanced confidence.

Effective Communications

- Learn to use Positive Intent and find common ground to build mutually beneficial outcomes while overcoming Unconscious Bias.

Who Should Attend

This workshop is for women at any level in the organization and any stage of her career - managers, supervisors, key project managers, technical staff, and support staff who must be authoritative and influence the behavior of others without steam rolling people, communicate with authority without coming across as pushy, gain cooperation and commitment without being heavy handed and resolve conflicts in everyone's best interests.

2018 Dates

February 7 – 8

Tuition

\$1,125