



The LEAD Program

A Results Oriented Development Program for Managers of Managers

2017 Workshops

November 6 - 8

Our LEAD Program is a highly interactive, applied and personalized learning experience, designed for managers and leaders looking for the keys to be more effective and create positive change in their work units. Participants leave the LEAD program with detailed and integrated improvement plans in three focus areas:

Location

Ann Arbor, Michigan

Work Unit Culture Change & Performance Improvement

- ◊ Assess your work unit's current operational strengths, weaknesses and opportunities.
- ◊ Pinpoint improvement needed in 15 key elements of the performance system.
- ◊ Develop a vision and detailed strategic plan to create the desired future culture, improve performance and make your work unit a better place in which to work.

Registration

**www.leadinstitute.com/LEADRegistration
734 - 995 - 5222**

Transformational Leadership & Transactional Management

- ◊ Use 360° leadership assessment feedback data to define where and how to enhance your impact as a transformational leader of people and a transactional manager of systems.
- ◊ Integrate your detailed 360° leadership and management change plans with your desired culture improvement plans.

Tuition

\$2,350

Includes:

**Instructional Material
Leadership 360° & Style
Assessments,
Post Session Coaching &
360° Assessment
All Breakfasts,
Lunches, Snacks
& Coffee Breaks**

Enhancing Personal Style for Greater Impact

- ◊ Identify and analyze behavior changes needed in your personal style to increase your influence, credibility and presence
- ◊ Learn in what ways you need to flex your style to work better with your boss, direct reports and colleagues.
- ◊ Integrate your personal style improvement plans with your desired culture improvement plans.

During the program you or your key leaders receive the tools, assessments and reference manual to ensure on the job implementation of the improvement plans. Our full-time faculty provide ample one-on-one coaching to ensure personal guidance every step of the way during and after the workshop.

Contact — Kate

734 - 995 - 5222

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Who Should Attend

LEAD is tailored to the needs and demands placed on upper level and senior level leaders. This program is designed for managers who are serious about personal improvement, committed to adding value to their organizations and enhancing their careers.